Finance Committee Meeting Virtual/Teleconference - 4/27/2021

ATTENDANCE:

Present: Hons. Sias, Chairman; D. Williams, Vice Chairman; McKnight and Scott, members.
Absent: Hon. Hardie Davis, Jr., Mayor.

FINANCE

1. Present the financial reports for the three month period ended March 31, 2021.

Item Action: Approved

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
	It was the consensus of the committee that this item be received as information without objection.			

2. Motion to approve the minutes of the Finance Committee held on April 13, 2021.

Item Action: Approved

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
Approve	Motion to approve. Mr. Sias out. Motion Passes 3-0.	Commissioner Catherine Smith-McKnight	Commissioner Francine Scott	Passes

3. Request approval to continue GPS tracking of city fleet vehicles with UniteGPS (RFP 21-121).

Item Action: Approved

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
Approve	Motion to approve. Mr. Sias out. Motion Passes 3-0.	Commissioner Catherine Smith-McKnight	Commissioner Francine Scott	Passes

Finance Committee Meeting
4/27/2021 1:15 PM
Attendance 4/27/21

Department:

Presenter:

Caption:

Background:

Analysis:

Financial Impact:

Alternatives:

Recommendation:

Funds are Available in the Following Accounts:

REVIEWED AND APPROVED BY:

Augusta

GEORGIA

Financial Reports

(Unaudited)

March 31, 2021

Augusta GEORGIA

Finance Department

Donna B. Williams, CGFM
Director

Timothy E. Schroer, CPA, CGMA
Deputy Director

April 27, 2021

The Honorable Hardie Davis, Mayor
Members of the Augusta Georgia Commission
Odie Donald, Jr., Administrator
535 Telfair Street
Augusta GA 30901

Dear Mayor Davis, Members of the Commission, and Mr. Donald:

This afternoon we are presenting for your information the financial reports of several major operational funds for the period ended March 31, 2021. The quarterly reports are presented on a cash basis of accounting, which differs from the basis used for the annual financial report. Additionally, information on Local Sales Tax (LOST) collections and Special Purpose Local Sales Tax (SPLOST) collections and projects are included.

What a difference a year makes! The recovery from the economic impact of the COVID 19 pandemic continues to improve. Ongoing vaccinations and the relaxing of pandemic restrictions are encouraging signs of an improving fiscal environment. We are awaiting guidance from the US Department of Treasury regarding the $84 million in American Rescue Plan funds. As with all federally funded projects, it is imperative to have a complete understanding of the requirements of the program before starting to spend the funds. What we do know for certain is the funding is a onetime infusion and must be spent by December 31, 2024.

Total revenues during the first quarter are not accurate indicators of Augusta's financial position. This is particularly true in the category of Taxes. The primary reason is that ad valorem tax revenue is not booked until third quarter and other types of revenue follow cyclical patterns. Other categories such as Licenses, Charges for Service and Fines are less seasonal. For this reason, we concentrate much of our analysis on the expenditure side of the budget equation, which occurs at a more even pace.

Electric franchise fees are a revenue stream received as a single payment in the first quarter. Georgia Power and Jefferson Electric pay 4% of their revenues from the customers in Richmond County to Augusta. For the second year in a row, revenue from Georgia Power franchise fees had decreased. The amount received, $9.98 million is a $1.5 million decrease from 2020. Other fluctuations, both positive and negative, will occur in revenues and expenditures for the remainder of the fiscal year, our goal is to manage those over which we have control so that year end results are as *expected.*

Sales tax is a revenue source that has a major impact on both Augusta's operations and capital expenditures. Collections for the last 5 months (October 2020-February 2021) have been higher than the same period for the previous year. This trend is another indication of the recovery in our region. Under the cash method of reporting, March revenue was not yet received and is not reported as of March 31.

While we have good news to share this quarter, I must urge caution to avoid the impulse to make major changes to our current year budget. The current trend toward recovery, while promising, is fragile and it is difficult to project at what rate it will continue.

I hope this information along with the reports and narrative that follow are helpful. I will be happy to answer any questions you might have.

Sincerely

Donna B. Williams

Donna B. Williams, CGFM
Finance Director
Augusta Richmond County

Augusta Richmond County
Analysis of Operating Statements for
Major Fund Groups as of March 31, 2021

1. GENERAL FUND (101) (page 5)

Revenues:

Total revenue collections are 25.4% of the annual budget; this is on target for the first quarter of the year. Ad valorem taxes represent $12.7 million or 13.8% of the total revenue budget of the General Fund and will be billed in late third quarter. At the end of the first quarter, with collections for January and February received, local sales tax revenue is 6.12% below budget. Electric franchise fees are received in a single payment during the first quarter and are 12% below budgeted amounts and $1.5 million lower than amounts received for 2020.

Expenditures:

Total expenditures are 22.2% of the annual budget. Budgets for fuel costs are closely monitored and at the end of the first quarter, actual costs are below budget levels at 16.5%. However, the first quarter is historically a low usage quarter. The 2nd and 3rd quarters have a higher usage of fuel. Expenditures for salaries and employee benefits are slightly below the target of 25% at 22.9%.

2. URBAN SERVICES (271) (page 6)

Revenues:

Total revenue is 8.70% of the annual budget as compared to 8.4 % for the same period last year; ad valorem taxes are billed in third quarter. Ad valorem tax collections in the Urban Service District are used to pay for services such as Fire Protection, Garbage Collection and Street Lights. Streetlights are paid for separately as either mill rates or fees in the Suburban district.

Expenditures:

Operating expenditure levels are below the target range of 25%, at 15.6% which is normal for first quarter. Transfers out to other funds which are supported by tax collections, Fire Protection, Garbage Collection and Street Lights, are posted to match the timing of expenditures with the booking of tax revenue. No unusual variances were noted.

Augusta Richmond County
Analysis of Operating Statements for
Major Fund Groups as of March 31, 2021

3. LAW ENFORCEMENT (273) (page 7)

Revenues:

Major revenue sources supporting Law Enforcement are ad valorem taxes and local option sales tax. Total revenue is 7.2% of the annual budget as compared to 6.6% for the same period last year. Other revenues relating to inmate population such as inmate commissary sales and reimbursement from the state for prisoners are currently projected close to budgeted levels.

Expenditures:

Total operating expenditures are slightly below the 25% budget target at 24.1%. Personnel cost is 22.8% of budget compared to 26% for the same period last year. Fuel costs are budgeted at $1.5 million and are below the targeted range at 17.9% for the first quarter. Expenditure items directly related to prisoner population are at 27.5% of budgeted levels. Medical costs for prisoners are at 30.2% of budget.

4. FIRE PROTECTION (274) (page 8)

Revenues:

Revenue for the first quarter is 1.2% as compared to 2.4% for the same period last year. Insurance premium tax revenue, which is 62.4% of the total revenue for this fund, is received from the state in mid-October. The other major source of funding for this fund come from ad valorem tax collections, billed in the third quarter.

Expenditures:

Total expenditures at the end of the first quarter are at 19.9%, slightly below the target range of 25%. Personnel related expenditures, which comprise 85.6% of the total budget are slightly below budget at 20.7%. Use of overtime is 26% of budget at the end of the first quarter compared to 48.2% for the same period in the prior year. There were 43 open positions at the end of the first quarter compared with 61 for the same period in the prior year. Six new employees were hired in the first quarter of 2021, compared to 13 for the first quarter of 2020.

5. WATER AND SEWERAGE (506-514) (page 9)

Revenues:

Revenues billed for services are at 21.3% of annual budget, or $19.3 million. During the same period in 2020, the percentage was 20.8% or $19.1 million.

Expenditures:
Total expenditures are well within the targeted range of 25% at 12.8% of the annual budget, compared to 15.6% of budget in the previous year. Personnel cost is at 18.8% of annual budget. No other major variances were noted.

Capital Projects:
As construction typically occurs over several years, fund balance appropriation is used to account for funds not provided by current year operations. The sources of revenues to fund capital projects and debt service is net income from operations. Capital projects can also be funded through the issuance of revenue bonds. In first quarter of 2021 a total of $3.4 million was spent on capital outlay and a total of $6.8 million was required for debt service.

6. GARBAGE COLLECTION (542) (page 10)

Revenues:
Garbage collection services are billed with ad valorem taxes in late third or early fourth quarter.

Expenditures:
Total expenditures are 17.1% of the annual budget. No other major variances were noted.

7. AUGUSTA REGIONAL AIRPORT (551) (page 11)

Revenues:
Revenues billed for services are 19.9% of annual budget, or $3.4 million. During the same period in 2020, the percentage was 18.9% or $4.1 million. Passenger volume is seasonal, with higher volumes in summer and during holidays and special events, although initially will be lower due to pandemic travel restrictions.

Expenditures:
Total expenditures, excluding depreciation and capital spending, are at 9.0% of the annual budget. Personnel cost is at 21.1% of annual budget. No other major variances were noted.

8. STORMWATER UTILITY (581) (page 12)

Revenues:
Revenues billed for services are 25.6% of annual budget or $3.6 million. During the same period in 2020, the percentage was 24.8% or $3.4 million.

Expenditures:
Total expenditures are 16.8% of the annual budget. No other major variances were noted.

Augusta Richmond County
Analysis of Operating Statements for
Major Fund Groups as of March 31, 2021

Notes to the financial reports

First Quarter indicators: The first quarter report is not the most accurate indication of the actual performance of the government because revenue percentages tend to be skewed due to the billing of property taxes during the third quarter. As a result, expenditure levels against budget are used as key indicators to monitor financial position.

Basis of Accounting: The attached financial reports are presented on the cash basis of accounting which differs from the annual financial audit which is presented using the modified accrual basis of accounting. The most significant difference between cash basis and modified accrual basis of accounting is the recording of accrued expenditures and revenue. We have determined that any potential benefit that may be derived from preparing the financial reports on a modified accrual basis would be lost by the number of resources that would be required to prepare the financial reports on this basis.

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - *Cash Basis*
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
GENERAL FUND

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Taxes	$ 57,673,140	$ 17,770,028	30.81%	$ 62,766,340	$ 19,212,795	30.61%
Licenses and Permits	1,415,000	549,738	38.85%	1,493,800	1,245,081	83.35%
Intergovernmental Revenue	2,460,280	555,821	22.59%	2,982,130	695,718	23.33%
Charges for Services	21,126,290	3,827,621	18.12%	20,766,820	3,811,676	18.35%
Fines and Forfeitures	4,114,350	424,716	10.32%	4,454,500	806,779	18.11%
Investment Income	1,450,800	101,215	6.98%	1,550,800	172,051	11.09%
Contributions and Donations	51,000	370	0.73%	70,150	2,235	3.19%
Miscellaneous Revenue	1,143,110	194,942	17.05%	937,500	234,445	25.01%
Other Financing Sources						
Property Sale	345,260	28,029	8.12%	250,000	23,165	9.27%
Fund Balance Appropriation / Carryforward	2,550,000	-	0.00%	785,510	-	0.00%
Total Revenue	92,329,230	23,452,480	25.40%	96,057,550	26,203,945	27.28%
Expenditures						
Personal Services and Employee Benefits	57,783,470	13,227,368	22.89%	55,923,410	14,165,066	25.33%
Purchased/Contract Services	17,562,220	4,201,847	23.93%	18,257,190	3,978,966	21.79%
Supplies	10,308,040	1,427,433	13.85%	10,282,670	1,453,975	14.14%
Capital Outlay	-	-	0.00%	15,000	-	0.00%
Interfund/Interdepartmental	1,837,490	398,964	21.71%	1,646,160	373,117	22.67%
Other Costs	5,876,190	1,548,881	26.36%	6,309,190	1,748,172	27.71%
Debt Service	-	-	0.00%	350,000	-	0.00%
Cost Reimbursement	(71,210)	(645)	0.91%	(100,070)	(47,282)	47.25%
Non-Departmental	314,520	-	0.00%	760,130	1,922	0.25%
Total Expenditures	93,610,720	20,803,848	22.22%	93,443,680	21,673,936	23.19%
Excess (deficiency) of revenues over (under) expenditures from operations	(1,281,490)	2,648,632	-206.68%	2,613,870	4,530,009	173.31%
Other Financing Sources (uses)						
Transfers in	8,599,730	2,149,933	25.00%	8,157,420	2,039,335	25.00%
Transfers out	7,318,240	1,829,560	25.00%	10,771,290	2,503,135	23.24%
Total other financing sources (uses)	1,281,490	320,373	25.00%	(2,613,870)	(463,800)	17.74%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ 2,969,005		$ -	$ 4,066,209	

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - *Cash Basis*
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
URBAN SERVICE DISTRICT

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Taxes	$ 9,990,750	$ 878,478	8.79%	$ 10,398,730	$ 860,710	8.28%
Investment Income	7,500	3,688	49.17%	7,500	13,663	182.17%
Other Financing Sources						
Fund Balance Appropriation	142,290	-	0.00%	-	-	0.00%
Total Revenue	10,140,540	882,166	8.70%	10,406,230	874,373	8.40%
Expenditures						
Personal Services and Employee Benefits	14,120	1,156	8.19%	11,890	1,156	9.72%
Interfund/Interdepartmental	11,070	2,768	25.00%	9,610	2,402	24.99%
Non-Departmental	-	-	0.00%	102,230	-	0.00%
Total Expenditures	25,190	3,924	15.58%	123,730	3,558	2.88%
Excess (deficiency) of revenues over (under) expenditures from operations	10,115,350	878,242	8.68%	10,282,500	870,815	8.47%
Other Financing Sources (uses)						
Transfers out	10,115,350	618,930	6.12%	10,282,500	599,173	5.83%
Total other financing sources (uses)	(10,115,350)	(618,930)	6.12%	(10,282,500)	(599,173)	5.83%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ 259,312		$ -	$ 271,642	

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - *Cash Basis*
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
LAW ENFORCEMENT

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Taxes	$ 62,570,450	$ 4,307,189	6.88%	$ 60,453,740	$ 3,853,402	6.37%
Licenses and Permits	2,000	1,200	60.00%	2,000	710	35.50%
Charges for Services	1,074,500	172,409	16.05%	1,068,500	187,126	17.51%
Fines and Forfeitures	322,500	16,606	5.15%	347,500	52,172	15.01%
Investment Income	(200,000)	-	0.00%	(250,000)	(35,601)	14.24%
Miscellaneous Revenue	220,000	61,125	27.78%	270,000	919	0.34%
Other Financing Sources						
Property Sales	50,000	24,844	49.69%	100,000	1,660	1.66%
Total Revenue	64,039,450	4,583,373	7.16%	61,991,740	4,060,388	6.55%
Expenditures						
Personal Services and Employee Benefits	44,800,280	10,207,458	22.78%	43,827,450	11,382,050	25.97%
Purchased/Contract Services	1,506,540	284,040	18.85%	1,506,540	245,472	16.29%
Supplies	11,036,400	2,645,634	23.97%	10,866,800	2,682,717	24.69%
Interfund/Interdepartmental	5,762,480	1,412,865	24.52%	5,573,520	1,326,547	23.80%
Non-Departmental	(2,715,280)	-	0.00%	(2,673,660)	-	0.00%
Total Expenditures	60,390,420	14,549,997	24.09%	59,100,650	15,636,786	26.46%
Excess (deficiency) of revenues over (under) expenditures from operations	3,649,030	(9,966,624)	-273.13%	2,891,090	(11,576,398)	-400.42%
Other Financing Sources (uses)						
Transfers in	2,895,940	723,985	25.00%	2,944,690	723,985	24.59%
Transfers out	6,544,970	1,636,243	25.00%	5,835,780	1,458,945	25.00%
Total other financing sources (uses)	(3,649,030)	(912,258)	25.00%	(2,891,090)	(734,960)	25.42%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ (10,878,882)		$ -	$ (12,311,358)	

AUGUSTA GEORGIA

Statement of Revenues and Expenditures - *Cash Basis*

For the Periods ended 3/31/2020 and 3/31/2019

(unaudited)

FIRE PROTECTION

	March 31, 2021			March 31, 2020		
	Full Year Budget	YTD Actual	% of Budget	Full Year Budget	YTD Actual	% of Budget
Revenue						
Taxes	$ 23,275,310	$ 26,234	0.11%	$ 23,206,340	$ 32,337	0.14%
Intergovernmental Revenue	481,760	120,440	25.00%	597,310	150,167	25.14%
Charges for Services	1,187,980	129,866	10.93%	187,980	339,569	180.64%
Investment Income	100,000	-	0.00%	100,000	54,974	54.97%
Miscellaneous Revenue	-	36,359	0.00%	-	-	0.00%
Other Financing Sources						
Property Sales	-	8,100	0.00%	-	32	0.00%
Encumbrance Carry forward	-	-	0.00%	206,620	-	0.00%
Fund Balance Appropriation	713,740	-	0.00%	-	-	0.00%
Total Revenue	25,758,790	320,999	1.25%	24,298,250	577,079	2.37%
Expenditures						
Personal Services and Employee Benefits	27,078,000	5,602,202	20.69%	26,063,090	6,269,459	24.05%
Purchased/Contract Services	1,149,060	117,546	10.23%	998,600	140,779	14.10%
Supplies	1,837,890	261,334	14.22%	1,680,460	238,552	14.20%
Capital Outlay	374,000	-	0.00%	396,620	25,760	6.49%
Interfund/Interdepartmental	1,192,900	296,850	24.88%	1,154,780	287,848	24.93%
Other Costs	-	-	0.00%	55,740	-	0.00%
Non-Departmental	-	-	0.00%	(8,750)	-	0.00%
Total Expenditures	31,631,850	6,277,932	19.85%	30,340,540	6,962,398	22.95%
Excess (deficiency) of revenues over (under) expenditures from operations	(5,873,060)	(5,956,933)	101.43%	(6,042,290)	(6,385,319)	105.68%
Other Financing Sources (uses)						
Transfers in	6,278,500	250,000	3.98%	6,278,500	250,000	3.98%
Transfers out	405,440	101,360	25.00%	236,210	57,788	24.46%
Total other financing sources (uses)	5,873,060	148,640	2.53%	6,042,290	192,212	3.18%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ (5,808,293)		$ -	$ (6,193,107)	

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - *Cash Basis*
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
WATER and SEWERAGE

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Intergovernmental Revenue	$ 9,939,880	$ 2,353,522	23.68%	$ 9,356,380	$ 3,747,377	40.05%
Charges for Services	90,777,220	19,312,289	21.27%	91,970,720	19,144,999	20.82%
Investment Income	146,000	13,384	9.17%	39,000	59,739	153.18%
Contributions and Donations	-	-	0.00%	-	-	0.00%
Miscellaneous Revenue	469,200	420,977	89.72%	464,680	390,807	84.10%
Other Financing Sources:						
Property Sales	35,000	25,147	71.85%	35,000	2,900	8.29%
Bond Premiums	1,531,240	-	0.00%	3,200,490	-	0.00%
Encumbrance Carry forward	13,643,780	-	0.00%	834,860	-	0.00%
Capital Project Carry forward	12,150,910	-	0.00%	10,347,530	-	0.00%
Fund Balance Appropriations	-	-	0.00%		-	0.00%
Total Revenue	128,693,230	22,125,319	17.19%	116,248,660	23,345,822	20.08%
Expenditures						
Personal Services and Employee Benefits	22,781,220	4,278,623	18.78%	22,136,470	5,030,431	22.72%
Purchased/Contract Services	20,768,910	2,805,771	13.51%	20,895,650	2,936,136	14.05%
Supplies	13,971,570	1,472,384	10.54%	13,055,440	1,837,766	14.08%
Interfund/Interdepartmental	11,145,510	2,717,226	24.38%	11,354,640	2,804,924	24.70%
Depreciation/Amortization	19,000,000	4,750,000	25.00%	19,000,000	4,750,000	25.00%
Other Costs	1,200,000	114,705	9.56%	1,210,000	207,430	17.14%
Debt Service	29,526,720	272,176	0.92%	23,844,090	449,225	1.88%
Non-Departmental	9,512,110	-	0.00%	3,995,460	-	0.00%
Total Expenditures	127,906,040	16,410,885	12.83%	115,491,750	18,015,912	15.60%
Excess (deficiency) of revenues over (under) expenditures from operations	787,190	5,714,434	725.93%	756,910	5,329,910	704.17%
Other Financing Sources (uses)						
Transfers in	-	-	0.00%	-	-	0.00%
Transfers out	787,190	84,613	10.75%	756,910	48,988	6.47%
Total other financing sources (uses)	(787,190)	(84,613)	10.75%	(756,910)	(48,988)	6.47%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ 5,629,821		$ -	$ 5,280,922	

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - Cash Basis
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
GARBAGE COLLECTION

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Charges for Services	$ 20,731,700	$ -	0.00%	$ 19,976,890	$ -	0.00%
Investment Income	125,000	-	0.00%	125,000	36,055	28.84%
Fund Balance Appropriation	83,430	-	0.00%	557,670	-	0.00%
Total Revenue	20,940,130	-	0.00%	20,659,560	36,055	0.17%
Expenditures						
Personal Services and Employee Benefits	1,083,680	210,645	19.44%	1,670,750	271,654	16.26%
Purchased/Contract Services	16,742,140	2,693,813	16.09%	15,439,640	2,711,170	17.56%
Supplies	1,487,900	244,015	16.40%	1,641,570	228,353	13.91%
Capital Outlay	160,000	-	0.00%	571,700	-	0.00%
Interfund/Interdepartmental	1,795,620	448,930	25.00%	1,666,750	417,078	25.02%
Depreciation/Amortization	483,000	131,727	27.27%	483,000	131,727	27.27%
Other Costs	-	-	0.00%	225,000	-	0.00%
Non-Departmental	-	-	0.00%	-	-	0.00%
Total Expenditures	21,752,340	3,729,130	17.14%	21,698,410	3,759,982	17.33%
Excess (deficiency) of revenues over (under) expenditures from operations	(812,210)	(3,729,130)	459.13%	(1,038,850)	(3,723,927)	358.47%
Other Financing Sources (uses)						
Transfers in	1,050,000	-	0.00%	1,050,000	-	0.00%
Transfers out	237,790	59,447	25.00%	11,150	2,788	25.00%
Total other financing sources (uses)	812,210	(59,447)	-7.32%	1,038,850	(2,788)	-0.27%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ (3,788,577)		$ -	$ (3,726,715)	

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - Cash Basis
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
AUGUSTA REGIONAL AIRPORT

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Intergovernmental Revenue	$ 32,415,330	$ 2,069,196	6.38%	$ 39,672,830	$ 95,519	0.24%
Charges for Services	17,154,510	3,413,871	19.90%	21,563,250	4,076,125	18.90%
Investment Income	178,400	(52,378)	-29.36%	218,400	326,864	149.66%
Contributions and Donations	270,000	-	0.00%	273,000	1,000	0.37%
Miscellaneous Revenue	-	24,322	0.00%	113,000	6,375	5.64%
Other Financing Sources						
Property Sales	20,000	2,507	12.54%	25,000	-	0.00%
Fund Balance Appropriations	15,157,670	-	0.00%	12,897,110	-	0.00%
Total Revenue	65,195,910	5,457,518	8.37%	74,762,590	4,505,883	6.03%
Expenditures						
Personal Services and Employee Benefits	7,008,180	1,475,938	21.06%	6,879,770	1,710,043	24.86%
Purchased/Contract Services	15,900,410	361,366	2.27%	16,665,468	319,846	1.92%
Supplies	4,143,000	609,440	14.71%	4,445,422	832,637	18.73%
Capital Outlay	32,723,320	-	0.00%	39,393,700	507,738	1.29%
Interfund/Interdepartmental	506,860	126,715	25.00%	463,440	115,860	25.00%
Depreciation/Amortization	3,700,000	925,000	25.00%	3,145,820	786,455	25.00%
Debt Service	952,890	-	0.00%	878,500	-	0.00%
Non-Departmental	-	-	0.00%	2,820,590	-	0.00%
Total Expenditures	64,934,660	3,498,459	5.39%	74,692,710	4,272,579	5.72%
Excess (deficiency) of revenues over (under) expenditures from operations	261,250	1,959,059	749.88%	69,880	233,304	333.86%
Other Financing Sources (uses)						
Transfers in	-	-	0.00%	150,000	-	0.00%
Transfers out	261,250	20,015	7.66%	219,880	11,915	5.42%
Total other financing sources (uses)	(261,250)	(20,015)	7.66%	(69,880)	(11,915)	17.05%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ 1,939,044		$ -	$ 221,389	

AUGUSTA GEORGIA
Statement of Revenues and Expenditures - Cash Basis
For the Periods ended 3/31/2021 and 3/31/2020
(unaudited)
STORMWATER UTILITY

	March 31, 2021			March 31, 2020		
	Budget	Actual	% of Budget	Budget	Actual	% of Budget
Revenue						
Charges for Services	$ 14,069,860	$ 3,601,424	25.60%	$ 13,870,320	$ 3,432,463	24.75%
Fund Balance Appropriation	-	-	0.00%	4,425,720	-	0.00%
Total Revenue	14,069,860	3,601,424	25.60%	18,296,040	3,432,463	18.76%
Expenditures						
Personal Services and Employee Benefits	4,785,170	1,052,754	22.00%	4,550,340	1,119,966	24.61%
Purchased/Contract Services	6,480,450	866,686	13.37%	8,508,410	724,720	8.52%
Supplies	419,790	47,569	11.33%	357,210	47,417	13.27%
Capital Outlay	150,770	-	0.00%	935,770	-	0.00%
Interfund/Interdepartmental	900,740	233,248	25.90%	2,390,790	633,710	26.51%
Depreciation/Amortization	580,000	158,181	27.27%	580,000	158,181	27.27%
Other Costs	763,240	32	0.00%	777,740	14,914	1.92%
Non-Departmental	-	-	0.00%	6,530	-	0.00%
Total Expenditures	14,080,160	2,358,470	16.75%	18,106,790	2,698,908	14.91%
Excess (deficiency) of revenues over (under) expenditures from operations	(10,300)	1,242,954	-12067.51%	189,250	733,555	387.61%
Other Financing Sources (uses)						
Transfers in	245,540	61,385	25.00%	20,540	-	0.00%
Transfers out	235,240	15,830	6.73%	209,790	14,895	7.10%
Total other financing sources (uses)	10,300	45,555	442.28%	(189,250)	(14,895)	7.87%
Excess (deficiency) of revenues over (under) expenditures	$ -	$ 1,288,509		$ -	$ 718,660	

Augusta Georgia
Sales Tax Receipts
as of February 28, 2021

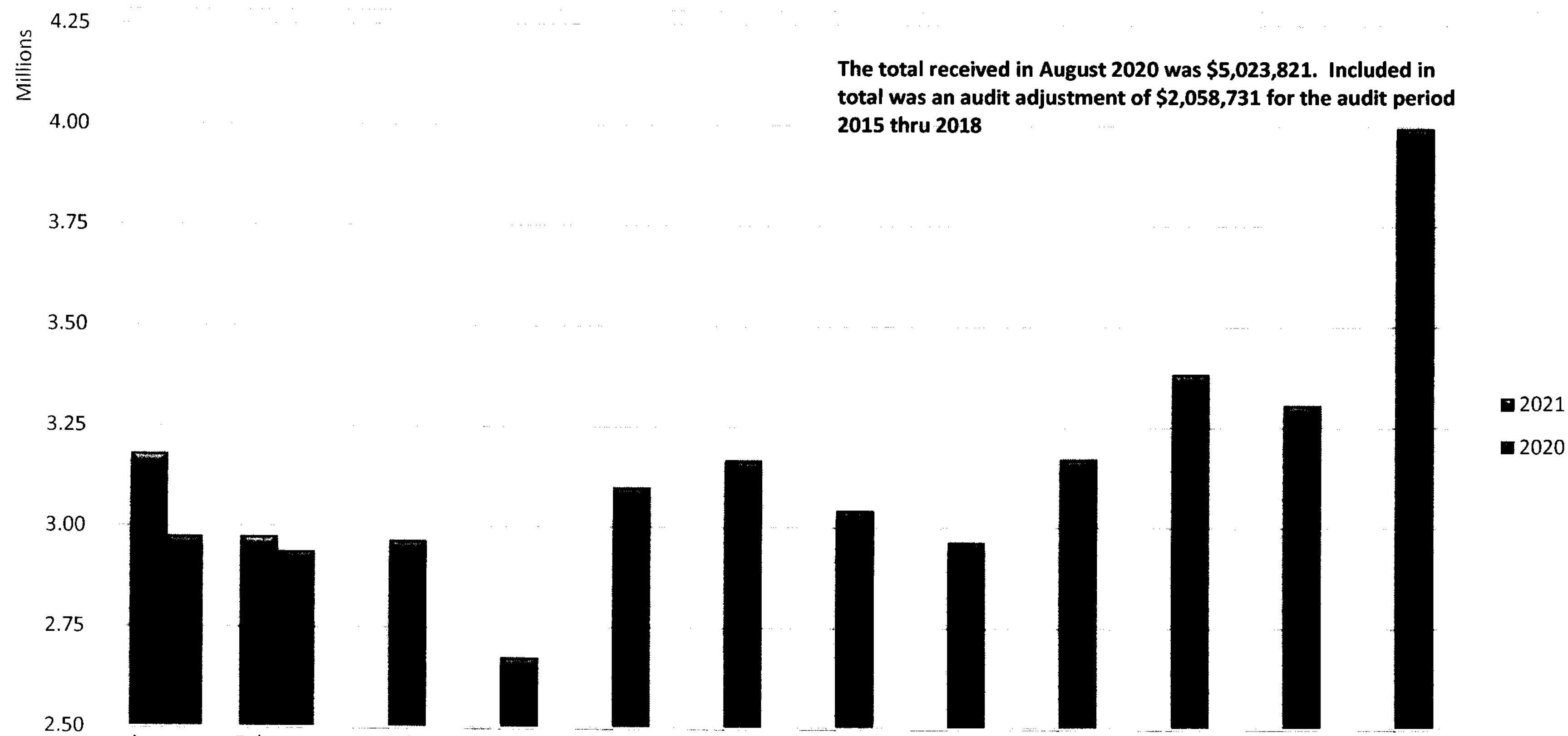
	Month Total	Actual 1/1/21 to 2/28/21	2021 Budget	YTD % Change from Prior Year	% of Budget collected	Budgeted Collection %
LOST						
General Fund	522,873.48	1,081,893.76	6,914,870.00	3.97%	15.65%	16.67%
Law Enforcement	2,027,728.87	4,195,636.77	26,783,630.00	3.97%	15.66%	16.67%
Urban	424,648.71	878,478.21	5,489,100.00	3.97%	16.00%	16.67%
SPLOST	3,104,318.82	6,426,717.46	37,200,000.00	3.70%	17.28%	16.67%
T - SPLOST						
CSRA Region	6,235,630.69	12,834,205.07	72,825,900.00		17.62%	16.67%
Augusta						
Revenue Generated	2,857,716.09	5,921,714.16				
Revenue Received	319,883.63	658,386.05	3,500,000.00		18.81%	16.67%

Comparative Revenue Collections

	For The Month Ended February 28, 2021	February 29, 2020	$ Change	% Change
LOST	2,975,251.07	2,936,732.29	38,518.78	1.29%
SPLOST	3,104,318.82	3,058,761.04	45,557.78	1.47%

	Year To Date February 28, 2021	February 29, 2020	$ Change	% Change
LOST	6,156,008.74	5,911,349.28	244,659.46	3.97%
SPLOST	6,426,717.46	6,188,859.86	237,857.60	3.70%

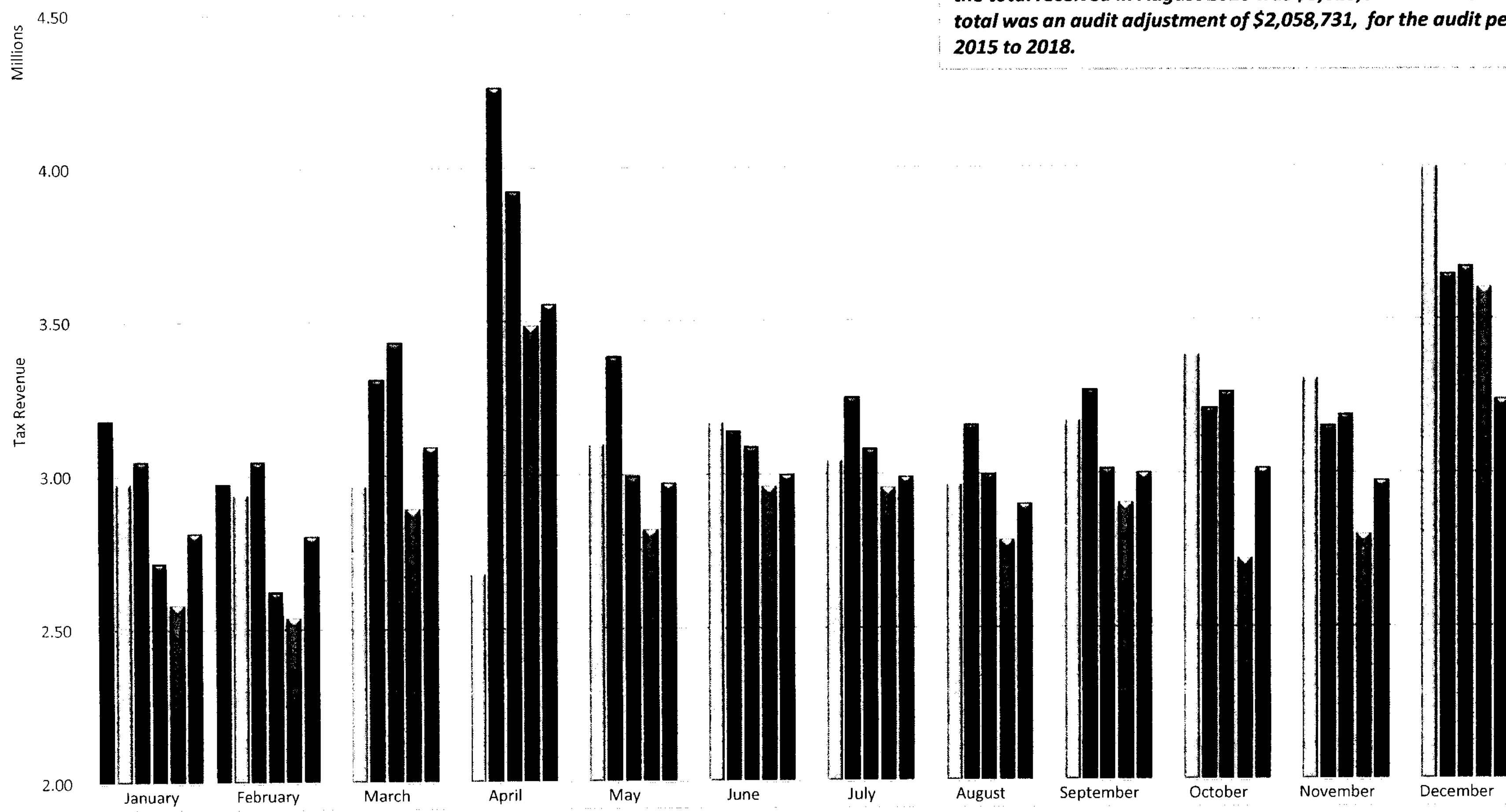
Augusta Georgia
Sales Tax Revenues - LOST
2021 and 2020



	January	February	March	April	May	June	July	August	September	October	November	December
2021	3,180,75	2,975,25	-	-	-	-	-	-	-	-	-	-
2020	2,974,61	2,936,73	2,965,16	2,676,22	3,098,55	3,168,00	3,043,05	2,965,09	3,172,30	3,384,51	3,306,96	3,995,03

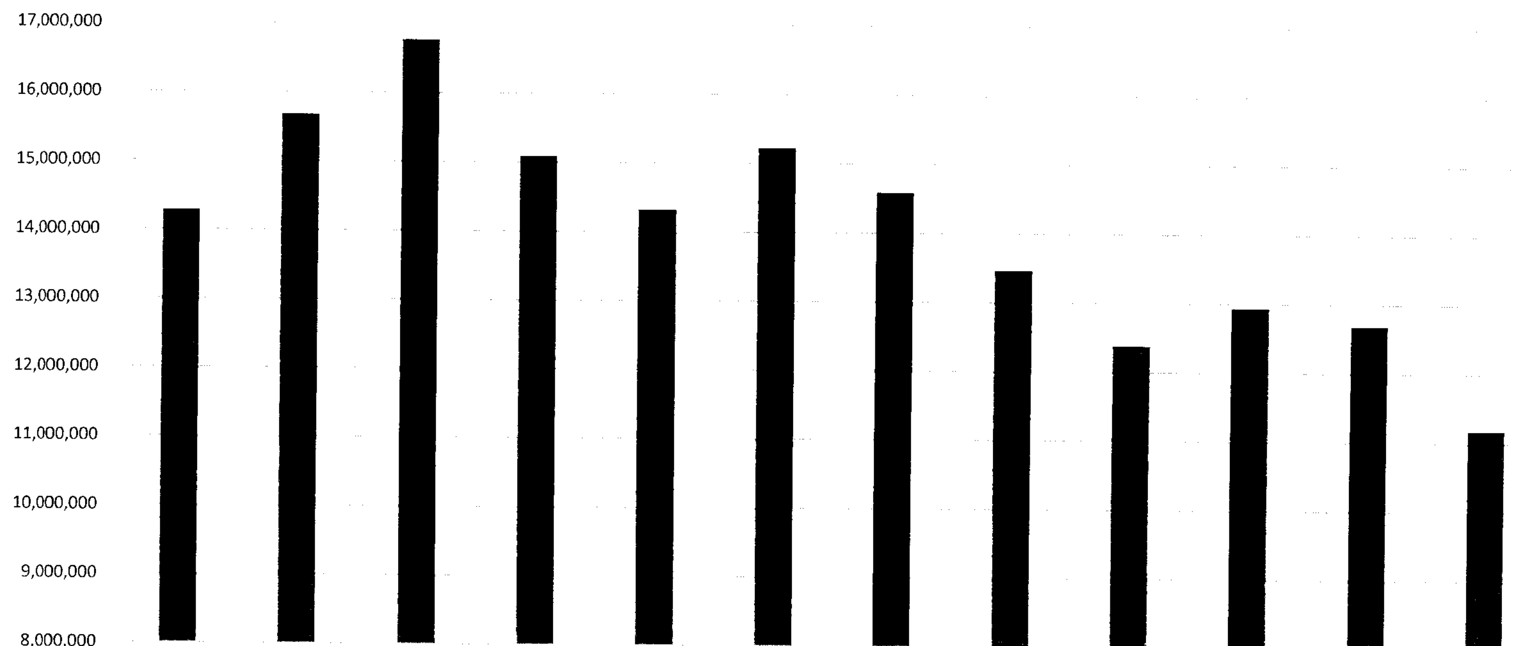
Augusta Georgia
Sales Tax Revenue - LOST
2017 to 2021

the total received in August 2020 was $5,023,821. Included in total was an audit adjustment of $2,058,731, for the audit period 2015 to 2018.



	January	February	March	April	May	June	July	August	September	October	November	December
2021	3,180,758	2,975,251	-	-	-	-	-	-	-	-	-	-
2020	2,974,617	2,936,732	2,965,160	2,676,220	3,098,553	3,168,006	3,043,057	2,965,090	3,172,302	3,384,519	3,306,965	3,995,034
2019	3,048,326	3,045,332	3,312,990	4,263,741	3,385,280	3,141,754	3,250,462	3,160,242	3,271,978	3,211,903	3,153,967	3,646,566
2018	2,717,479	2,622,349	3,432,190	3,924,368	2,995,352	3,090,231	3,082,912	2,999,331	3,016,864	3,264,989	3,189,311	3,672,612
2017	2,581,039	2,537,261	2,891,721	3,486,056	2,822,346	2,961,488	2,955,309	2,785,253	2,904,388	2,722,862	2,801,072	3,605,914
Average	2,815,414	2,804,703	3,092,933	3,556,045	2,973,138	2,998,676	2,991,708	2,903,267	3,003,030	3,016,785	2,975,138	3,239,953

Augusta Georgia
Electric Franchise Fees
2010 to 2021



	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
■ Amount	14,290,523	15,688,252	16,773,835	15,095,713	14,328,192	15,227,379	14,593,560	13,474,551	12,388,048	12,948,914	12,693,099	11,185,786

Augusta Georgia
Report of Projects funded through
Special Purpose Local Option Sales Tax (SPLOST)
Year Approved: 1992
unaudited

SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years' Cost	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
	Construction in Progress							
	Fund Balance 12/31/20	81,755						
	Current expenditures and project budgets	-						
	Available for project costs	**81,755**						

Augusta Georgia
Report of Projects funded through
Special Purpose Local Option Sales Tax (SPLOST)
Year Approved: 1996
unaudited

SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years' Cost	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
	Construction in Progress							
Phase III	Belair Road improvement	$ 2,361,000	$ 2,361,000	$ 2,864,663	$ -	$ -	$ 2,864,663	$ (503,663)
Phase III	SR 4/15th @cr 2207(Central Ave)	-	117,434	32,233	-	-	32,233	85,201
Phase III	Old Savannah Road/ Twigg Street	2,060,000	6,182,450	5,852,643	84,895	-	5,937,538	244,912
Phase III	Bobby Jones Expressway	165,000	115,461	115,461	-	-	115,461	(0)
Phase III	Wrightsboro Road	1,984,000	3,072,151	2,993,598	-	-	2,993,598	78,554
Phase III	Marvin Griffin Road	1,375,600	4,696,434	3,190,895	-	64,088	3,254,983	1,191,451
Phase III	Wilkerson Garden	-	697,555	535,677	9,582	7,314	552,572	144,983
Phase III	Kimberly Clark Industrial Park	2,215,000	2,215,633	2,177,511	-	-	2,177,511	38,122
Phase III	Windsor Spring Rd Sec IV	-	3,880,813	2,542,286	-	-	2,542,286	1,338,527
Phase III	Windsor Spring Rd Sec V	-	1,854,298	1,863,766	-	-	1,863,766	(9,468)
Phase III	Dover-Lyman Project	-	2,000,016	1,801,137	-	193,640	1,994,777	5,239
Phase III	Broad Street Sanitary Sewer	-	240,447	144,004	-	-	144,004	96,443
Phase III	6th Street handicap ramp	517,347	611,966	611,966	-	-	611,966	0
Phase III	Hyde Park Drainage Improvements	-	1,207,619	1,206,516	-	88	1,206,604	1,015
Phase III	Paving - Pats lane Projects	-	167,200	146,881	-	-	146,881	20,319
Phase III	Frontage Road Resurfacing	-	229,335	229,335	-	-	229,335	-
	Lake Olstead Dredging	-	185,600	-	-	-	-	185,600
	Total Construction in Progress	$ 10,677,947	$ 30,088,694	$ 26,308,572	$ 94,477	$ 265,129	$ 26,668,178	$2,917,235

Fund Balance 12/31/20	3,208,460
Current expenditures and project budgets	3,164,433
Available for project costs	**44,027**

Augusta Georgia
Report of Projects funded through
Special Purpose Local Option Sales Tax (SPLOST)
Year Approved: 2001
unaudited

SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years' Cost	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
	Construction in Progress							
Phase IV	JLEC reroofing and improvements	$ 395,500	$ 413,347	$ 204,666	$ -	$ -	$ 204,666	$ 208,681
Phase IV	JLEC improvements	565,000	977,681	626,532	-	-	626,532	351,149
Phase IV	Downtown traffic signal & street light- upgrades-A (Broad Street Area)	2,656,200	3,358,969	3,333,153	-	-	3,333,153	25,816
Phase IV	Downtown traffic signal & street light upgrades-B (Telfair Street Area)	1,469,000	1,268,056	1,268,056	-	-	1,268,056	-
Phase IV	Wrightsboro Road Widening Phase I	3,143,700	1,730,977	1,357,318	-	-	1,357,318	373,659
Phase IV	Walton Way Extension / Davis Road	350,000	1,208,854	1,208,584	-	-	1,208,584	270
Phase IV	Windsor Spring Road Section IV	1,250,000	1,469,258	1,469,258	-	-	1,469,258	0
Phase IV	St. Sebastian Way/Greene St/ 15th Street	-	615,600	615,599	-	-	615,599	1
Phase IV	Berkmans Road Utilites Relocation	-	767,500	586,948	4,275	176,224	767,447	53
Phase IV	Recapture - Utilities Projects	-	669,571	-	-	-	-	669,571
Phase IV	Traffic improvement	621,500	839,626	839,626	-	-	839,626	-
Phase IV	ANIC/Hopkins Street Improvements	2,000,000	1,333,550	1,074,423	-	-	1,074,423	259,127
Phase IV	Windsor Spring Road Section IV (Willis Foreman to Tobacco	678,000	1,859,415	1,859,413	-	-	1,859,413	2
Phase IV	DDA	-	859,248	791,157	-	-	791,157	68,091
Phase IV	St Sebastian Way/Greene St	-	722,700	208,853	-	-	208,853	513,847
Phase IV	Lake Aumond Dam Improvements	-	121,204	108,221	-	-	108,221	12,983
Phase IV	Belair Hills Estate		7,147,174	7,147,174	-	-	7,147,174	(0)
Phase IV	Windsor Spring Rd Section V(SR88 Hepzibah	-	1,102,789	1,093,365	-	-	1,093,365	9,424
Phase IV	Augusta Museum of History	-	1,135,500	1,133,616	-	-	1,133,616	1,884
Phase IV	Willis Foreman Road Bridge Study	-	155,773	157,708	-	-	157,708	(1,935)
Phase IV	Augusta Levee Certification	-	1,140,518	1,064,622	-	-	1,064,622	75,896
Phase IV	Rocky Creek Drainage Project	-	3,857,295	1,075,590	-	-	1,075,590	2,781,705
Phase IV	Bus Barn	-	4,397,356	4,397,357	-	-	4,397,357	(1)
Phase IV	Industry Infrastructure	-	822,627	785,408	-	-	785,408	37,219
Phase IV	On Call Construction Services	100,271	271,162	271,162	-	-	271,162	(0)
Phase IV	Wrightsboro Road Drainage	-	806,300	806,242	-	-	806,242	58
Phase IV	East Augusta - Marion Homes	-	1,781,600	1,734,564	-	47,033	1,781,597	3
Phase IV	Marvin Griffin Road	-	952,600	375,088	-	-	375,088	577,512
Phase IV	Resurfacing Various Roads	-	2,000,000	1,372,819	-	131,421	1,504,240	495,760
Phase IV	Traffic improvements	-	500,000	215,936	6,391	277,673	500,000	(0)
Phase IV	Tree Removal, Pruning & Repalcements	-	241,650	193,751	-	17,011	210,762	30,888
Phase IV	Lake Olmstead Dredgeing		376,200	-	348,347	-	348,347	27,853
Phase IV	Frontage Road	-	809,284	809,284	-	-	809,284	-
	Total Construction in Progress	$ 37,242,871	$ 68,721,932	$ 61,194,040	$ 359,013	$ 649,363	$ 62,202,416	$6,519,516

Fund Balance 12/31/20	9,795,258
Current expenditures and project budgets	9,377,892
Available for project costs	**417,366**

Augusta Georgia
Report of Projects funded through
Special Purpose Local Option Sales Tax (SPLOST)
Year Approved: 2006
unaudited

SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years' Cost	Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
	Construction in Progress							
Phase V	Exhibit Hall	$ 20,000,000	$ 29,708,450	$ 29,452,314	$ -	$ -	$ 29,452,314	$ 256,136
Phase V	Redundant Fiber Ring	1,000,000	947,254	924,503	-	-	924,503	22,751
Phase V	Digital Othophotography	286,480	445,504	443,853	-	-	443,853	1,651
Phase V	Wireless Access Point	200,000	202,079	206,509	-	-	206,509	(4,430)
Phase V	Software Application Consolidation		1,000,000	412,578	14,437	-	427,014	572,986
Phase V	Disaster Recovery Plan	400,000	412,146	404,664	-	-	404,664	7,482
Phase V	Flood Land Acquisition	500,000	1,960,000	1,957,882	-	-	1,957,882	2,118
Phase V	Wrightsboro Road Project	4,000,000	6,900,000	5,692,640	-	-	5,692,640	1,207,360
Phase V	Marks Church Road Improvement	2,500,000	3,800,000	2,464,917	26,201	985,889	3,477,006	322,994
Phase V	D'Antignac Street Flood Avoidance	1,000,000	4,837,815	4,835,602	-	-	4,835,602	2,213
	Lake Olstead Dredging	-	2,207,300	-	-	-	-	2,207,300
Phase V	Augusta Soccer Park	180,000	180,077	165,629	-	-	165,629	14,448
Phase V	Apple Valley Park	315,000	300,554	300,554	-	-	300,554	-
Phase V	WT Johnson Park	67,500	63,636	63,636	-	-	63,636	-
Phase V	MM Scott Park	270,000	233,923	233,923	-	-	233,923	-
Phase V	Valley Park	22,500	22,541	13,345	-	-	13,345	9,196
Phase V	Land Acquisition	180,000	230,194	230,194	-	-	230,194	-
Phase V	Dyess Park	63,000	63,007	33,229	-	-	33,229	29,778
Phase V	Blythe Park	180,000	223,000	214,848	-	-	214,848	8,152
Phase V	Recreation recapture	-	140,975	-	-	-	-	140,975
Phase V	Lucy Craft Laney Museum	200,000	203,036	184,734	-	-	184,734	18,302
Phase V	Recreation, Historic, Cultural and Other Buildings	400,000	405,010	200,298	-	-	200,298	204,712
		$ 32,984,480	$ 56,611,158	$ 50,061,108	$ 40,637	$ 985,889	$ 51,087,634	$5,523,524

Fund Balance 12/31/20	6,550,133
Current expenditures and project budgets	6,550,133
Available for project costs	**0**

Augusta Georgia
Report of Projects funded through
Special Purpose Local Option Sales Tax (SPLOST)
Year Approved: 2009
unaudited

SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years Costs	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
	Construction in Progress							
Phase VI	Webster Detention Center - Phase IIA	$ 18,000,000	$ 17,230,000	$ 17,227,817	$ -	$ -	$ 17,227,817	$ 2,183
Phase VI	Boathouse Community Facility	450,000	450,000	437,464	-	-	437,464	12,536
Phase VI	Lake Olmstead Casino	500,000	500,000	118,775	1,500	-	120,275	379,725
Phase VI	Lake Olmstead BBQ Pit	100,000	100,000	51,381	-	-	51,381	48,619
Phase VI	Butler Creek Park	500,000	800,000	854,692	-	-	854,692	(54,692)
Phase VI	Baurle Boat Ramp	55,000	55,000	44,977	-	7,573	52,550	2,450
Phase VI	Bush Field	8,500,000	8,500,000	8,490,183	-	-	8,490,183	9,817
Phase VI	Daniel Field	2,000,000	2,000,000	2,000,000	-	-	2,000,000	-
Phase VI	Program Administration	2,000,000	2,000,000	1,211,166	2,854	-	1,214,021	785,979
Phase VI	Resurfacing Contracts	3,600,000	3,600,000	3,632,988	6,771	117,123	3,756,881	(156,881)
Phase VI	Marvin Griffin Road	4,000,000	5,861,700	5,829,948	-	8,008	5,837,956	23,744
Phase VI	East Augusta St. & Drainage Imp.	3,200,000	3,900,000	3,937,267	-	93,968	4,031,235	(131,235)
Phase VI	Berckman Rd. Realignment	400,000	400,000	415,596	-	-	415,596	(15,596)
Phase VI	Old McDuffie Rd.	672,000	672,000	104,155	-	-	104,155	567,846
Phase VI	Hyde Park St. & Drg Imp.	1,600,000	4,500,000	4,500,009	-	-	4,500,009	(9)
Phase VI	Westside Dr. Drg. Imp.	480,000	480,000	83,241	-	-	83,241	396,759
Phase VI	Marks Church Road over Raes Creek	800,000	800,000	662,100	-	481,809	1,143,910	(343,910)
Phase VI	North Leg over CSX Railroad	800,000	800,000	-	-	-	-	800,000
Phase VI	Berckman Rd. over Raes Creek	800,000	800,000	384,714	-	-	384,714	415,286
Phase VI	Scotts Way over Raes Creek	800,000	-	-	-	-	-	-
Phase VI	Old Waynesboro Rd. over Spirit Creek	800,000	800,000	801,675	181,969	-	983,644	(183,644)
Phase VI	7th Street over Augusta Canal	800,000	-	-	-	-	-	-
Phase VI	Storm water Utility Implementation Program	2,800,000	2,800,000	2,816,301	-	-	2,816,301	(16,301)
Phase VI	On-Call Emergency Design Services	108,000	-	-	-	-	-	-
Phase VI	On-Call Emergency Appraisal Services	40,000	26,602	26,602	-	-	26,602	-
Phase VI	On-Call Emergency Construction Services	800,000	800,000	641,782	-	88,858	730,640	69,360
Phase VI	Traffic Sign Upgrade Program	240,000	196,179	196,179	-	-	196,179	(0)
Phase VI	Lake Olmstead Dredging	3,200,000	3,200,000	1,092,965	-	2,092,866	3,185,831	14,169
Phase VI	Hyde Park (Martin Luther King Drive)	1,000,000	2,400,000	2,411,524	-	-	2,411,524	(11,524)
Phase VI	Rocky Creek Drainage Plan	2,800,000	2,800,000	1,449,083	19,294	529,491	1,997,868	802,132
Phase VI	Suburban Forces-Resurfacing	2,400,000	1,307,959	1,307,959	-	-	1,307,959	(0)
Phase VI	Tree Removal, Pruning and Replacement	800,000	1,088,062	1,088,062	-	-	1,088,062	-
Phase VI	Sidewalks-Rehab-Replacement	800,000	578,376	578,376	-	-	578,376	0
Phase VI	Curb Cuts and Sidewalks	400,000	650,000	653,434	-	79,972	733,406	(83,406)
Phase VI	Resurfacing - Contracts	2,400,000	2,150,000	1,394,177	28,449	45,866	1,468,492	681,508
Phase VI	General Bridge Rehab and Maintenance	2,400,000	4,300,000	4,258,276	(19,466)	7,411	4,246,221	53,779
Phase VI	Walton Way Signal Phase 2 and Streetlight Upgrade	640,000	640,000	205,593	-	-	205,593	434,407
Phase VI	Gordon Highway Lighting Upgrade	1,200,000	1,025,000	1,205,000	-	-	1,205,000	(180,000)

Augusta Georgia
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SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years Costs	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
Phase VI	Reynolds Street Signal Improvements	460,000	108,771	108,771	-	-	108,771	(0)
Phase VI	Signal Upgrades	1,000,000	-	-	-	-	-	-
Phase VI	Intersection Safety and Operational Initiative	2,040,000	733,076	739,346	-	-	739,346	(6,270)
Phase VI	Berckmans road over Reas Creek	-	1,625,000	941,898	-	-	941,898	683,102
Phase VI	Woodbine Road Improvement	1,200,000	-	-	-	-	-	-
Phase VI	Dover-Lyman Street & Drainage Improvement	1,600,000	1,600,000	-	-	-	-	1,600,000
Phase VI	I-20 Eastbound Riverwatch Ramp	1,100,000	595,301	264,282	-	-	264,282	331,019
Phase VI	15th Street Pedestrian Improvements	800,000	800,000	750,564	-	-	750,564	49,436
Phase VI	Resurfacing - LMIG Supplement	-	471,800	-	-	-	-	471,800
Phase VI	Resurfacing various roads	-	1,200,000	299,250	-	1,000,750	1,300,000	(100,000)
Phase VI	Sidewalks-Rehab-Replacement	-	500,000	-	-	227,817	227,817	272,183
Phase VI	Wilkinsin Garden Area (Hyde Park)	-	2,500,000	41,952	-	435,670	477,623	2,022,378
Phase VI	Willis Forman Road Improvements	-	1,450,000	-	-	-	-	1,450,000
Phase VI	Intersection Safety and Upgrades	-	500,000	192,295	-	307,775	500,070	(70)
Phase VI	Street lighting upgrades	-	750,000	98,961	-	13,520	112,480	637,520
Phase VI	Tree Removal, Pruning and Replacement	-	220,900	214,803	2,068	2,635	219,505	1,395
Phase VI	Resurfacing Projects - 2020		2,128,200	-	-	-	-	2,128,200
Phase VI	Administration - Engineering	10,770,000	8,216,402	8,216,402	-	-	8,216,402	0
Phase VI	Garden City Beautification Project	500,000	500,000	252,986	4,327	-	257,313	242,687
Phase VI	Emergency Fleet Replacement - (fire)	9,500,000	9,500,000	9,500,000	-	-	9,500,000	-
Phase VI	Training Center Infrastructure	2,000,000	2,000,000	55,124	5,119	290,063	350,305	1,649,695
Phase VI	Public Safety Vehicles	7,500,000	7,500,000	7,784,825	-	-	7,784,825	(284,825)
Phase VI	Library - Main Branch	1,000,000	1,000,000	994,132	-	-	994,132	5,868
Phase VI	Library - Maxwell Branch	900,000	900,000	893,753	-	-	893,753	6,247
Phase VI	Library - Friedman Branch	600,000	600,000	530,798	-	-	530,798	69,202
Phase VI	Historic Augusta - Wilson & Larmar Historic Sites	125,000	125,000	113,687	-	-	113,687	11,313
Phase VI	Lucy Craft Laney Museum	600,000	600,000	-	-	-	-	600,000
Phase VI	Augusta Museum of History	600,000	600,000	599,926	-	-	599,926	74
Phase VI	Augusta Urban Ministries	175,000	175,000	-	-	-	-	175,000
Phase VI	Downtown Infrastructure - Downtown Development Authority	1,200,000	1,200,000	1,105,925	8,000	-	1,113,925	86,075
Phase VI	Industrial Infrastructure - RDA	1,200,000	1,200,000	1,200,027	-	-	1,200,027	(27)
Phase VI	Municipal Building Renovation - IT Building	7,000,000	6,960,025	6,960,006	-	-	6,960,006	19
	Municipal Building Campus		1,114,315	330,165	406,162	7,932	744,260	370,055
Phase VI	Green Space - CSRA Land Trust	500,000	500,000	47,275	1,900	8,187	57,362	442,638
Phase VI	Capital Equipment - Recreation	150,000	185,000	182,562	-	-	182,562	2,438
Phase VI	Existing Structures Improvements	895,000	490,000	489,357	-	-	489,357	643
Phase VI	Augusta Common	100,000	140,000	104,700	-	-	104,700	35,300
Phase VI	Dyess Park	800,000	297,000	125,984	-	-	125,984	171,016

Augusta Georgia
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SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years Costs	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
Phase VI	May Park	150,000	150,000	148,620	-	-	148,620	1,380
Phase VI	Old Government House	200,000	200,000	34,087	-	-	34,087	165,913
Phase VI	Elliot Park	100,000	100,000	50,132	-	-	50,132	49,869
Phase VI	Fleming Park	250,000	620,000	617,232	-	-	617,232	2,768
Phase VI	Fleming Tennis Center	600,000	250,000	44,544	-	-	44,544	205,456
Phase VI	Augusta Soccer Complex	150,000	150,000	28,769	-	8,500	37,269	112,731
Phase VI	Diamond Lakes Regional Park	1,350,000	1,350,000	1,295,647	1,500	34,759	1,331,907	18,093
Phase VI	Mc Duffie Woods Park	200,000	200,000	103,625	-	-	103,625	96,375
Phase VI	Augusta Golf Course	300,000	300,000	271,861	1,500	3,085	276,446	23,554
Phase VI	H.H. Brigham Park	250,000	775,000	752,095	-	-	752,095	22,905
Phase VI	Valley Park	250,000	250,000	288,254	-	-	288,254	(38,254)
Phase VI	Wood Park	50,000	50,000	-	-	-	-	50,000
Phase VI	Brookfield Park	100,000	100,000	46,556	-	-	46,556	53,444
Phase VI	Eisenhower Park	100,000	100,000	44,080	-	-	44,080	55,920
Phase VI	Warren Road Park	150,000	150,000	150,257	-	-	150,257	(257)
Phase VI	Blythe Community Center	500,000	500,000	249,108	-	11,037	260,145	239,855
Phase VI	Jamestown Community Center	200,000	200,000	203,289	-	-	203,289	(3,289)
Phase VI	Augusta Marina	50,000	50,000	50,708	-	-	50,708	(708)
Phase VI	4-H Camp	50,000	50,000	23,782	-	-	23,782	26,218
Phase VI	Tennis Courts Resurfacing	150,000	150,000	125,951	-	23,334	149,284	716
Phase VI	Swimming Pool Renovations	900,000	575,000	320,920	1,500	1,500	323,920	251,080
Phase VI	Recreation Master Plan	200,000	200,000	200,000	-	-	200,000	-
Phase VI	Recreation Project Administration	1,000,000	1,100,000	1,091,121	-	-	1,091,121	8,879
Phase VI	Historic Structures	-	503,000	485,651	-	-	485,651	17,349
Phase VI	South Augusta Transit Center	190,000	190,000	148,868	-	-	148,868	41,132
Phase VI	Augusta Public Transit Facilities - Renovations	125,000	1,125,000	76,656	-	-	76,656	1,048,344
Phase VI	Redundant Fiber Ring	250,000	250,000	-	-	-	-	250,000
Phase VI	Digital Orthophotography	500,000	500,000	408,781	-	-	408,781	91,219
Phase VI	Software Application Consolidation	1,000,000	1,000,000	917,000	-	78,677	995,677	4,323
Phase VI	Carrie Mays Park CNG Remediation	-	300,000	300,000	-	-	300,000	-
	TOTAL	**$ 167,150,000**	**$ 190,955,518**	**$ 167,001,661**	**$ 653,446**	**$ 6,008,186**	**$ 173,663,293**	**$ 20,242,225**

Fund Balance 12/31/20	27,363,961
Current expenditures and project budgets	26,903,857
Available for project costs	**460,104**

Augusta Georgia
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SPLOST Phase	Projects	Original Cost Estimate	Current Cost Estimate	Prior Years Costs	Current Year Cost as of 3/31/2021	Encumbrances as of 3/31/2021	Total Cost	Balance Project Budget
	Construction in Progress							
Phase 7	SPLOST 7 Program Administration	3,500,000	$ 3,500,000	$ 1,080,782	$ -	$ 1,876	$ 1,082,658	$ 2,417,342
Phase 7	Interest on SPLOST 7 GO Bonds	4,000,000	4,000,000	4,000,000	-	-	4,000,000	0
Phase 7	P25 Radio System	15,000,000	15,000,000	12,225,879	450	2,247,465	14,473,794	526,206
Phase 7	TAO/TCO software consolidation	3,500,000	3,500,000	2,051,189	242,537	1,065,997	3,359,723	140,277
Phase 7	MDT Replacement	900,000	900,000	781,884	8,360	34,540	824,784	75,216
Phase 7	911 Renovations	500,000	500,000	521,345	-	44	521,390	(21,390)
Phase 7	Special Operations Precinct	1,300,000	1,300,000	1,077,146	4,540	17,140	1,098,826	201,174
Phase 7	Marshal's Operation Center	1,000,000	1,000,000	839,736	-	87,856	927,591	72,409
Phase 7	Training Range Enhancements	2,200,000	2,200,000	698,893	169,705	72,491	941,089	1,258,911
Phase 7	Public Safety Vehicles - (Law Enforcement)	9,000,000	9,000,000	5,702,809	-	1,674,306	7,377,115	1,622,885
Phase 7	New Station 2 - Telfair Street	2,500,000	3,860,000	3,829,713	-	23,375	3,853,088	6,912
Phase 7	New Station 20 - Old HWY 1	2,500,000	3,500,000	3,477,413	-	-	3,477,413	22,587
Phase 7	New Station 3 - Gordon Highway	2,500,000	140,000	15,443	-	-	15,443	124,557
Phase 7	Emergency Vehicles - Fire	6,000,000	6,000,000	5,849,637	-	-	5,849,637	150,363
Phase 7	Training Center - EOC	1,000,000	1,000,000	-	-	-	-	1,000,000
Phase 7	Fire Station Alerting System	1,100,000	1,100,000	781,000	-	318,830	1,099,830	170
Phase 7	Hyde Park St. & Drg Imp.	6,000,000	5,000,000	5,955,481	33,000	76,225	6,064,706	(1,064,706)
Phase 7	On Call Construction	2,350,000	1,880,000	1,380,171	176	159,206	1,539,552	340,448
Phase 7	Wrightsboro Road Reconstruction	8,500,000	6,663,400	1,383,458	-	956,679	2,340,137	4,323,263
Phase 7	East Augusta Road and drainage - Phase III	4,500,000	3,600,000	2,872,634	-	1,087,698	3,960,332	(360,332)
Phase 7	East Augusta Road and drainage - Phase V	2,500,000	2,000,000	-	-	-	-	2,000,000
Phase 7	ADA sidewalk rehab & replacement	2,000,000	1,600,000	1,499,498	-	-	1,499,498	100,502
Phase 7	Machinery and Equipment	1,000,000	1,000,000	636,189	-	17,418	653,607	346,394
Phase 7	Rocky Creek Flood Reduction Improvements	6,650,000	5,320,000	498	-	-	498	5,319,502
Phase 7	East Augusta Road and drainage - Phase IV	2,500,000	2,000,000	76,555	-	12,228	88,783	1,911,217
Phase 7	Milling and Resurfacing - Contract/County Forces	1,500,000	1,200,000	947,348	24,804	101,256	1,073,408	126,592
Phase 7	Monte Sano Ave Improvements	300,000	240,000	76,293	53,740	109,967	240,000	-
Phase 7	Martin Luther King Drive Road Diet	1,000,000	800,000	-	-	-	-	800,000
Phase 7	Skinner Mill Road Widening	750,000	600,000	400,018	68,491	97,050	565,559	34,441
Phase 7	Walton Way safety & operational improvements	700,000	560,000	100,886	31,060	55,234	187,180	372,820
Phase 7	Forest Hill Drainage Improvement	400,000	320,000	-	-	-	-	320,000
Phase 7	Paving Dirt Roads	1,000,000	800,000	-	-	21,760	21,760	778,240
Phase 7	Fort Gordon gate operation enhancement	1,000,000	1,000,000	-	-	-	-	1,000,000
Phase 7	Grading and Drainage - stromwater	25,000,000	25,000,000	19,024,367	425,665	3,581,526	23,031,558	1,968,442
	Lake Olstead Dredging	-	136,600	-	-	-	-	136,600
Phase 7	Administration - Engineering	2,500,000	10,430,000	5,219,526	-	-	5,219,526	5,210,474
Phase 7	Fleet Maintenance Facility	1,500,000	1,450,000	195,200	-	-	195,200	1,254,800
Phase 7	Existing Facilities upgrades	5,000,000	3,247,870	1,794,920	-	558,823	2,353,743	894,127
Phase 7	Probate Court Lobby	-	49,520	12,721	-	-	12,721	36,799
Phase 7	Central Services Renovations	-	580,000	313,225	-	-	313,225	266,775
Phase 7	Webster Detention Center - HVAC	-	365,000	364,849	-	-	364,849	151

Augusta Georgia
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	Construction in Progress							
Phase 7	RCCI Upgrades	-	50,000	40,300	-	-	40,300	9,700
Phase 7	Compliance Department Renovations	-	40,000	36,864	-	-	36,864	3,136
Phase 7	Judicial Center - HVAC	-	145,000	142,973	-	-	142,973	2,027
Phase 7	Tobacco Road - Pole Barn		147,610	205	-	-	205	147,405
Phase 7	HCD Relocation	-	183,000	999	-	-	999	182,002
Phase 7	Animal Services	500,000	500,000	487,501	-	-	487,501	12,499
Phase 7	Records Retention Center	2,500,000	2,500,000	1,680,968	-	45,895	1,726,862	773,138
Phase 7	JLEC Demolition	1,500,000	1,500,000	57,333	929	-	58,262	1,441,738
Phase 7	Public Defender Building	5,000,000	5,000,000	5,041,910	-	74,650	5,116,560	(116,560)
Phase 7	Municipal Campus	35,000,000	35,000,000	1,862,000	-	-	1,862,000	33,138,000
Phase 7	Museum Asset Management	1,000,000	1,000,000	-	-	-	-	1,000,000
Phase 7	Library Facilities Renovations	500,000	190,000	157,269	-	-	157,269	32,731
Phase 7	Maxwell Branch Library	-	310,000	309,898	-	-	309,898	102
Phase 7	Sports Facilities	1,750,000	-	-	-	-	-	-
Phase 7	Swimming Pools	2,000,000	53,098	53,098	-	-	53,098	(0)
Phase 7	ADA, Reforestation & Cemetery Improvements	1,000,000	-	-	-	-	-	-
Phase 7	Community Center Improvements	4,000,000	-	-	-	-	-	-
Phase 7	Hiking/Biking Trails & Riverwalk Enhancements	4,000,000	-	-	-	-	-	-
Phase 7	Neighborhood Parks/Urban Parks	4,000,000	-	-	-	-	-	-
Phase 7	May Park	-	50,000	42,020	-	-	42,020	7,980
Phase 7	Bernie Ward Community Center	-	250,000	245,940	-	-	245,940	4,060
Phase 7	Capital Equipment - Recreation	-	50,000	24,550	-	-	24,550	25,450
Phase 7	Dyess Park		1,000,000	-	-	14,898	14,898	985,102
Phase 7	Lake Olmstead Park	-	1,700,000	42,600	-	102,400	145,000	1,555,000
Phase 7	Fleming Park	-	1,000,000	202,964	6,010	107,181	316,155	683,845
Phase 7	Diamond Lakes	-	675,000	664,647	-	-	664,647	10,354
Phase 7	Jamestown Park	-	442,000	46,550	950	6,500	54,000	388,000
Phase 7	The Boathouse	-	225,000	220,617	-	3,065	223,682	1,318
Phase 7	Hillside Park	-	125,000	100,000	-	-	100,000	25,000
Phase 7	Augusta Common	-	125,000	110,420	-	-	110,420	14,580
Phase 7	Minnick	-	125,000	125,000	-	-	125,000	-
Phase 7	Wood Park	-	350,000	324,919	-	-	324,919	25,081
Phase 7	Hickman Park	-	125,000	23,729	-	101,271	125,000	-
Phase 7	Augusta Soccer Park	-	109,000	94,000	-	-	94,000	15,000
Phase 7	McDuffie Woods	-	125,000	124,994	-	-	124,994	6
Phase 7	Gracewood	-	150,000	126,500	-	-	126,500	23,500
Phase 7	Henry Brigham Center	-	6,000,000	269,071	30,620	308,680	608,371	5,391,629
Phase 7	Warren Road	-	225,000	209,060	-	-	209,060	15,940
Phase 7	Augusta Aquatics Center	-	2,043,330	2,043,330	-	-	2,043,330	-
Phase 7	Augusta Golf Course	-	50,000	34,405	-	-	34,405	15,595
Phase 7	Aquatic Center Pool	-	39,750	4,000	-	-	4,000	35,750

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	Construction in Progress							
Phase 7	Brigham Pool	-	39,750	-	-	-	-	39,750
Phase 7	Lombard Mill		490,000	-	-	-	-	490,000
Phase 7	McBean splash pad		125,000	-	-	-	-	125,000
Phase 7	Fleming Complex - Safety Improvements		500,000	-	-	-	-	500,000
Phase 7	Eastview - Safety Improvements		10,000	9,984	-	-	9,984	16
Phase 7	McDuffie - Safety Improvements		4,200	4,193	-	-	4,193	7
Phase 7	Gracwood Flooring		20,000	-	-	-	-	20,000
Phase 7	Boathouse Deck renovations	-	600,000	-	3,540	16,380	19,920	580,080
Phase 7	Security Cameras	-	500,000	-	-		-	500,000
Phase 7	Recreation - Administration	750,000	750,000	460,901	-	119,587	580,488	169,512
Phase 7	Public Art Gateway Beautification	1,000,000	1,000,000	6,000	-	-	6,000	994,000
Phase 7	Augusta Canal Authority	1,500,000	1,500,000	1,100,000	-	-	1,100,000	400,000
Phase 7	Buses	1,350,000	1,350,000	-	-	-	-	1,350,000
Phase 7	Bus Shelters	650,000	650,000	495,573	-	-	495,573	154,427
	TOTAL	**$ 215,550,000**	**$ 215,550,000**	**$ 116,613,989**	**$ 1,104,577**	**$ 13,279,495**	**$ 130,998,061**	**$ 84,886,067**

-

Finance Committee Meeting
4/27/2021 1:15 PM
3-31-2021 Financial Report

Department:	Finance
Presenter:	Donna B Williams, Finance Director
Caption:	Present the financial reports for the three month period ended March 31, 2021.
Background:	Periodic financial reports are presented to keep the Commission apprised of the financial status of the organization
Analysis:	The reports focus on the operation of the following funds. General Fund Urban Service Fund Law Enforcement Fire Protection Water & Sewerage Garbage Collection Augusta Regional Airport Stormwater Utility
Financial Impact:	
Alternatives:	
Recommendation:	Receive as information
Funds are Available in the Following Accounts:	

REVIEWED AND APPROVED BY:

Finance.
Law.
Administrator.
Clerk of Commission

Augusta GEORGIA

Finance Committee Meeting Virtual/Teleconference - 4/13/2021
ATTENDANCE:

Present: Hons. Sias, Chairman; D. Williams, Vice Chairman; McKnight and Scott, members.
Absent: Hon. Hardie Davis, Jr., Mayor.

FINANCE

1. Motion to approve the minutes of the Finance Committee held on March 9, 2021.

Item Action: Approved

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
Approve	Motion to approve. Motion Passes 4-0.	Commissioner Dennis Williams	Commissioner Catherine Smith-McKnight	Passes

2. Consider request from Probate Judge Harry James regarding a new staff position in the Probate Court.

Item Action: Rescheduled

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
Approve	Motion to approve.	Commissioner Catherine Smith-McKnight	Commissioner Dennis Williams	

No action is taken on this motion due to the passage of the substitute motion.

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
Defer	Substitute motion to refer this item to the full Commission with no recommendation. Motion Passes 4-0.	Commissioner Francine Scott	Commissioner Catherine Smith-McKnight	Passes

3. Discuss the purpose and process of our annual budget.**(Requested by Commissioner Sammie Sias)**

Item Action: Approved

Motions

Motion Type	Motion Text	Made By	Seconded By	Motion Result
Approve	Motion to approve authorizing the Administrator to organize a budget workshop and an American Rescue Plan workshop for the Commission in May. Mr. D. Williams out. Motion Passes 3-0.	Commissioner Francine Scott	Commissioner Catherine Smith-McKnight	Passes

Finance Committee Meeting
4/27/2021 1:15 PM
Minutes

Department:

Presenter:

Caption: Motion to approve the minutes of the Finance Committee held on April 13, 2021.

Background:

Analysis:

Financial Impact:

Alternatives:

Recommendation:

Funds are Available in the Following Accounts:

REVIEWED AND APPROVED BY:

Request for Proposals

Request for Proposals will be received at this office until **Tuesday, January 12, 2021 @ 11:00 a.m. for** furnishing: **Opening will be via ZOOM Meeting ID: Meeting ID: 957 8345 5589 Passcode: 270246**

RFP 21-121 Global Positioning System – for Augusta, GA – Finance Department – Risk Management Division

RFPs will be received by: The Augusta Commission hereinafter referred to as the OWNER at the offices of:

Geri A. Sams, Director
Augusta Procurement Department
535 Telfair Street - Room 605
Augusta, Georgia 30901

RFP documents may be viewed on the Augusta Georgia web site under the Procurement Department **ARCbid.** RFP documents may be obtained at the office of the Augusta, GA Procurement Department, 535 Telfair Street – Room 605, Augusta, GA 30901.

All questions must be submitted in writing by fax to 706 821-2811 or by email to procbidandcontract@augustaga.gov to the office of the Procurement Department by Monday, December 28, 2020, @ 5:00 P.M. No RFP will be accepted by fax, all must be received by mail or hand delivered.

No RFP may be withdrawn for a period of **ninety (90) days** after qualifications have been opened, pending the execution of contract with the successful vendor.

***Request for proposals (RFP) and specifications*.** An RFP shall be issued by the Procurement Office and shall include specifications prepared in accordance with Article 4 (Product Specifications), and all contractual terms and conditions, applicable to the procurement. **All specific requirements contained in the request for qualification including, but not limited to, the number of copies needed, the timing of the submission, the required financial data, and any other requirements designated by the Procurement Department are considered material conditions of the bid which are not waivable or modifiable by the Procurement Director.** All requests to waive or modify any such material condition shall be submitted through the Procurement Director to the appropriate committee of the Augusta, Georgia Commission for approval by the Augusta, Georgia Commission. Please mark RFP number on the outside of the envelope.

Proponents are cautioned that acquisition of RFP documents through any source other than the office of the Procurement Department is not advisable. Acquisition of RFP documents from unauthorized sources places the proponent at the risk of receiving incomplete or inaccurate information upon which to base his qualifications.

Correspondence must be submitted via mail, fax or email as follows:

Augusta Procurement Department
Attn: Geri A. Sams, Director of Procurement
535 Telfair Street, Room 605
Augusta, GA 30901
Fax: 706-821-2811 or Email: procbidandcontract@augustaga.gov

GERI A. SAMS, Procurement Director

Publish:

Augusta Chronicle	December 3, 10, 17, 24, 2020
Metro Courier	December 3, 2020

RFP Item #21-121 Global Positioning System
for Augusta, GA Finance Department – Risk Management Division
Opening Date: Tuesday, January 12, 2021 @ 11:00 a.m. Via Zoom

Total Number Specifications Mailed Out: 28
Total Number Specifications Download (Demandstar): 5
Total Electronic Notifications (Demandstar): 16
GA Registry: 88
Total Packages Submitted: 8
Total Noncompliant: 6

VENDORS	Attachment "B"	E-Verify	SAVE Form	Addendum1	Original	7 Copies	Fee Proposal
NEXTRAQ LLC 1200 LAKE HEARN DRIVE, SUITE 500 ATLANTA, GA 30319	Yes	1266684	Yes	Yes	Yes	Yes	Yes
LB TECHNOLOGY INC. 70005 APPLING FARMS PKWY, STE 101 MEMPHIS, TN 38133	Yes	831238	Yes	Yes	Yes	Yes	Yes
M2M IN MOTION 1920 S, HOGHLAND AVE. LOMBARD, IL 60148	Yes	1617970	Yes	Yes	Yes	Yes	Yes
SAMSARA NETWORKS INC. 1990 ALAMEDA STREET, 5TH FLOOR SAN FRANCISCO, CA 94103	Yes	1438700	Non-Compliant	Non-Compliant	Yes	Yes	Yes
AIR AUTOMATIVE TRACKING INC. SUITE #1092 - 1820 AVENUE M BROOKLYN, NY 11230	Yes	1621282	Yes	Yes	Yes	Yes	Yes
UNITE GPS, LLC 223 WESTERN PROMENADE PORTLAND, ME 04102	Yes	1199900	Yes	Yes	Yes	Yes	Yes
FLEET ANALYTICS 29 ATLANTC AVE., STE 322 LITHONIA, GA. 30058	Yes	807974	Yes	Yes	Yes	Yes	Yes
US FLEET TRACKNG NW 2812 156TH EDMOND, OK 73013	Yes	Non-Compliant	Yes	Non-Compliant	Yes	Yes	Yes
MASTRACK 100 RESERVE ROAD, STE D1 BOX 34 DANBURY, CT 06811	Late						
THING TECH 3090 MANOR PLACE DRIVE ROSWELL, GA 30075	Late						
CAL/AMP 15635 ALTON PKWY., SUITE #250 IRVIN, CA 92618	Late						
AZUGA, INC. 42840 CHRISTY STREET, SUITE 205 FREMON, CA 94538	Late						

Evaluation Sheet
RFP Item #21-121 Global Positioning System
for Augusta, GA Finance Department – Risk Management Division
Evaluation Committee Meeting Date: Thursday, January 28, 2021 @ 10:00 a.m. Via Zoom

Vendors			NEXTRAQ LLC 1200 LAKE HEARN DRIVE, SUITE 500 ATLANTA, GA 30319	LB TECHNOLOGY 70005 APPLING FARMS PKWY, STE 101 MEMPHIS, TN 38133	M2M IN MOTION 1920 S, HOGHLAND AVE. LOMBARD, IL 60148	AIR AUTOMATIVE TRACKING INC. SUITE #1092 - 1820 AVENUE M BROOKLYN, NY 11230	UNITE GPS, LLC 2916 Nells Court Augusta, GA 30906	FLEET ANALYTICS 7630 Stratton Pt. Suwanee, GA 30024	SAMSARA NETWORKS INC. 1990 ALAMEDA STREET, 5TH FLOOR SAN FRANCISCO, CA 94103	US FLEET TRACKNG NW 2812 156TH EDMOND, OK 73013	MASTRACK 100 RESERVE ROAD, STE D1 BOX 34 DANBURY, CT 06811	THING TECH 3090 MANOR PLACE DRIVE ROSWELL, GA 30075	CAL/AMP 15635 ALTON PKWY., SUITE #250 IRVIN, CA 92618	AZUGA, INC. 42840 CHRISTY STREET, SUITE 205 FREMON, CA 94538
Phase 1														
Evaluation Criteria	**Ranking**	**Points**												
1. Completeness of Response • Package submitted by the deadline • Package is complete (includes requested information as required per this solicitation) • Attachment B is complete, signed and notarized	N/A	Pass/Fail	PASS	PASS	PASS	PASS	PASS	PASS	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL
2. Qualifications & Experience	(0-5)	15	4.7	3.7	3.7	4.0	4.7	3.7						
3. Organization & Approach	(0-5)	10	4.0	3.7	3.3	3.0	4.7	3.7						
Scope of Services • Relevant Project Experience – The proposed Consulting Team should submit examples of similar projects • Firm's proven track record of quality performance and performance schedules with Global Positioning Systems. • Firm's responsiveness and capacity to perform to include report quality. • Familiarity with the Area and Project – A brief summary should be submitted indicating the Consulting Team's familiarity with the area and the project at hand.	(0-5)	30	3.7	3.7	3.0	3.7	4.3	4.0						
5. Financial Stability	(0-5)	5	4.3	3.0	3.0	3.0	4.3	3.0						
6. References	(0-5)	5	4.7	3.7	3.7	3.7	4.3	3.7						
7. Proximity to Area (only choose 1 line according to location of the company - enter the ranking value for the one line only)														
Within Richmond County	5	10					5							
Within CSRA	5	6												
Within Georgia	5	4	5					5						
Within SE United States (includes AL, TN, NC, SC, FL)	5	2		5										
• All Others	5	1			5	5								
Phase 1 Total - (Total Maximum Ranking 30 - Maximum Weighted Total Possible 375)			26.3	22.7	21.7	22.3	27.3	23.0						
Phase 2 (Option - Numbers 8-9) (Vendors May Not Receive Less Than a 3 Ranking in Any Category to be Considered for Award)														
8. Presentation by Team	(0-5)	10												
9. Q&A Response to Panel Questions	(0-5)	5												
10. Cost/Fee Proposal Consideration (only choose 1 line according to dollar value of the proposal in relation to all fee proposals - enter the point value for the one line only)														
Lowest Fees	5	10	5											
Second	5	6						5						
Third	5	4					5							
Forth	5	2		5										
Fifth	5	1			5									
Total Phase 2 - (Total Maximum Ranking 15 - Maximum Weighted Total Possible 125)			5	5	5	0	5	5						
Total (Total Possible Score 500) Total (May not Receive Less Than a 3 Ranking in Any Category to be Considered for Award)														
Total Cumulative Score (Maximum point is 500)			31.3	27.7	26.7	22.3	32.3	28.0						

Evaluator: __Cumulative ______________________________ Date: __3/1/21

Procurement DepartmentRepresentative:_____Nancy Williams____________________________________

Procurement Department Completion Date: ___3/1/21_____________________

Evaluation Sheet
RFP Item #21-121 Global Positioning System
for Augusta, GA Finance Department – Risk Management Division
Evaluation Committee Meeting Date: Thursday, January 28, 2021 @ 10:00 a.m. Via Zoom

	NEXTRAQ LLC 1200 LAKE HEARN DRIVE, SUITE 500 ATLANTA, GA 30319	LB TECHNOLOGY 70005 APPLING FARMS PKWY, STE 101 MEMPHIS, TN 38133	M2M IN MOTION 1920 S, HOGHLAND AVE. LOMBARD, IL 60148	AIR AUTOMATIVE TRACKING INC. SUITE #1092 - 1820 AVENUE M BROOKLYN, NY 11230	UNITE GPS, LLC 2916 Nells Court Augusta, GA 30906	FLEET ANALYTICS 7630 Stratton Pt. Suwanee, GA 30024	SAMSARA NETWORKS INC. 1990 ALAMEDA STREET, 5TH FLOOR SAN FRANCISCO, CA 94103	US FLEET TRACKNG NW 2812 156TH EDMOND, OK 73013	MASTRACK 100 RESERVE ROAD, STE D1 BOX 34 DANBURY, CT 06811	THING TECH 3090 MANOR PLACE DRIVE ROSWELL, GA 30075	CAL/AMP 15635 ALTON PKWY., SUITE #250 IRVIN, CA 92618	AZUGA, INC. 42840 CHRISTY STREET, SUITE 205 FREMON, CA 94538
Evaluation Criteria	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**	**Weighted Scores**
1. Completeness of Response • Package submitted by the deadline • Package is complete (includes requested information as required per this solicitation) • Attachment B is complete, signed and notarized	PASS	PASS	PASS	PASS	PASS	PASS	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL
2. Qualifications & Experience	70.0	55.0	55.0	60.0	70.0	55.0						
3. Organization & Approach	40.0	36.7	33.3	30.0	46.7	36.7						
Scope of Services • Relevant Project Experience – The proposed Consulting Team should submit examples of similar projects • Firm's proven track record of quality performance and performance schedules with Global Positioning Systems. • Firm's responsiveness and capacity to perform to include report quality. • Familiarity with the Area and Project – A brief summary should be submitted indicating the Consulting Team's familiarity with the area and the project at hand.	110.0	110.0	90.0	110.0	130.0	120.0						
5. Financial Stability	21.7	15.0	15.0	15.0	21.7	15.0						
6. References	23.3	18.3	18.3	18.3	21.7	18.3						
7. Proximity to Area (only choose 1 line according to location of the company - enter the ranking value for the one line only)												
Within Richmond County	0	0	0	0	50	0						
Within CSRA	0	0	0	0	0	0						
Within Georgia	20	0	0	0	0	20						
Within SE United States (includes AL, TN, NC, SC, FL)	0	10	0	0	0	0						
• All Others	0	0	5	5	0	0						
Phase 1 Total - (Total Maximum Ranking 30 - Maximum Weighted Total Possible 375)	285.0	245.0	216.7	238.3	340.0	265.0						
Phase 2 (Option - Numbers 8-9) (Vendors May Not Receive Less Than a 3 Ranking in Any Category to be Considered for Award)												
8. Presentation by Team	0	0	0	0	0	0						
9. Q&A Response to Panel Questions	0	0	0	0	0	0						
10. Cost/Fee Proposal Consideration (only choose 1 line according to dollar value of the proposal in relation to all fee proposals - enter the point value for the one line only)												
Lowest Fees	50	0	0	0	0	0						
Second	0	0	0	0	0	30						
Third	0	0	0	0	20	0						
Forth	0	10	0	0	0	0						
Fifth	0	0	5	0	0	0						
Total Phase 2 - (Total Maximum Ranking 15 - Maximum Weighted Total Possible 125)	50	10	5	0	20	30						
Total (Total Possible Score 500) Total (May not Receive Less Than a 3 Ranking in Any Category to be Considered for Award)												
Total Cumulative Score (Maximum point is 500)	335.0	255.0	221.7	238.3	360.0	295.0						
Page 2 - Internal Use Only												

Evaluator: _____Cumulative__________________________ Date: __3/1/21

Procurement DepartmentRepresentative:________Nancy Williams________________________________

Procurement Department Completion Date: ______3/1/21__________________

FINANCE DEPARTMENT
RISK MANAGEMENT DIVISION

Donna B. Williams, CGFM
Director

March 2, 2021

Ms. Geri Sams
Procurement Director
535 Telfair St, Suite 605
Augusta, GA 30901

RE: 21-121 – Global Positioning System (GPS)

Dear Ms. Sams:

The Evaluation Committee for the Global Positioning System (RFP #21-121) met on March 1, 2021. It is the consensus and recommendation of the Evaluation Committee that Unite GPS, be awarded the engagement for providing GPS tracking services for the Augusta fleet.

Based on the criteria used, I concur with the recommendation of the Evaluation Committee.

Thank you.

Sincerely,

Donna B. Williams

Donna B. Williams, CGFM
Finance Director

Cc: Phyllis Johnson, Compliance Director
Nancy Williams, Quality Assurance Analyst
Timothy E. Schroer, Deputy Finance Director
Andy Oates, Loss Control Officer

BIDDERS LIST

BID ITEM # 21-121 COST $

#	COMPANY'S NAME & CONTACT PERSON	COMPLETE MAILING ADDRESS TELEPHONE & FAX NUMBERS	DATE	SPEC #	INITIALS	MAILED BY
1	M2M IN Motion Chad Hulsey 1920 S. Highland Ave. Lombard, IL 60148		12/3/20			NW
2	CAL/AMP ATTN. BRETT G. LIM 15635 ALTON PKWY, SUITE #250 IRVIN, CA 92618		12/7/20			KM
3						
4	LB TECHNOLOGY INC. ATTN. MIKE BURKETT 70005 APPLING FARMS PKWY, SUITE 101 MEMPHIS, TN 38133		12/7/20			KM
5	FLEET ANALYTICS ATTN. GARY PAGE 29 ATLANTIC AVE, STE 322 LITHONIA, GA 30058		12/7/20			KM
6						
7	BYRON PENAFIEL ACCOUNT EXECUTIVE 2712 WOODCREST DRIVE APT. B AUGUSTA, GA 30909		12/8/20			KM
8	SAMSARA NETWORKS INC 1990 ALAMEDA STREET, 5TH FLOOR SAN FRANCISCO, CA 94103		12/15/20			AKW
9	ENVUE TELEMATICS LLC PO BOX 4588 LONGVIEW, TX75606		12/17/20			AKW
10						
1						

CLEARPATH GPS
1129 STATE STREET
SUITE 3
SANTA BARBARA, CA 93101

TRAPEZE SOFTWARE GROUP INC.
D.B.A. TRIPSPARK TECHNOLOGIES
5265 ROCKWELL DRIVE, NORTHEAST
CEDDAR RAPIDS, IA 52402

RHINO FLEET TRACKING
2024 EAST HICKORY HILL RD
SUITE 400
ARGYLE, TX 76226

GPS AND TRACK
16573 N. 92ND STREET
SUITE 130
SCOTTSDALE, AZ 85260

ADVANCE TRACKING TECHNOLOGY
6001 SAVOY DR., SUITE 301
HOUSTON, TX 77036

US FLEET TRACKING
2912 NW 156TH STREET
EDMOND, OK 73013

GEOTAB USA, INC.
7180 POLLOCK DRIVE
LAS VEGAS, NV 89119

GPS TRACKIT
1080 HOLCOMB BRIDGE RD., BLDG 200
SUITE 350
ROSWELL, GA 30076

VERIZON CONNECT
2002 SUMMIT BLVD
SUITE 1800
ATLANTA, GA 30319

NEXTRAQ
1200 LAKE HEARN DRIVE
SUITE 500
ATLANTA, GA 30319

TELETRAC
2700 PATRIOT BLVD., SUITE 200
GLENVIEW, IL 60026

SYNOVA SOLUTIONS
9330 PRIORITY WAY WEST DRIVE
INDIANAPOLIS, IN, 46240

GPS INSIGHT
7201 E. HENKEL WAY
SUITE 400
SCOTTSDALE, AZ 85255

INTOUCH GPS
439 S FLORIDA AVE., SUITE 100B
LAKELAND, FL 33801

SAMSARA
201 POTRERO AVENUE
SAN FRANCISCO, CA 94103

LYTX, INC
9785 TOWNE CENTRE DRIVE
SAN DIEGO, CA 92121

ELITE EXTRA
2985 58TH STREET
EAU CLAIRE, WI 54703

AGILE FLEET
14101 WILLARD RD., SUITE A
CHANTILLY, VA 20151

CAPTERRA INC.
1201 WILSON BLVD
9TH FLOOR
ARLINGTON, VA 22209

LOGISTIMATICS
1004 N. ELM ST.
GREENSBORO, NC 27401

AUGUSTA COMMUNICATIONS
113 CHERRY ST
AUGUSTA, GA 30907

ANDY OATES
RISK MANAGEMENT DEPARTMENT

DONNA WILLIAMS
FINANCE DEPARTMENT

PHYLLIS JOHNSON
COMPLIANCE DEPARTMENT

RFP #21-121
Global Positioning System for Augusta, GA
Finance Dept. Risk Management Division
Bid Due: Tues., January 12, 2021 @ 11:00 a.m.

RFP #21-121
Global Positioning System for Augusta, GA
Finance Dept. Risk Management Division
Mailed: Thur., December 3, 2021 @ 4:00 p.m.

Bid Details | Audit Trail | Watchers List | Planholders | Postbid Viewers | Broadcast History | Reminder

Global Positioning System

Active

5	16	0	0	0
Planholders	Broadcast to	Supplemental Suppliers	Watchers	Post Bid Viewers

Bid Details

Agency Name	City of Augusta, GA (Augusta Commission)
Bid Writer	Nancy Williams
Bid ID	RFP-21-121-0-2021/nw
Bid Type	RFP - Request for Proposal
Broadcast Date	12/03/2020 7:57 PM Eastern
Fiscal Year	2021
Due	01/12/2021 11:00 AM Eastern
Bid Status Text	None

Scope of Work

None

Documents

Download all documents

Filename	Type	Date Modified	Status
20-121_RFP	Bid Document / Specifications	12/03/2020	Complete

Distribution Info

Bid Bond	None
Plan (blueprint)	None

	rf Services, Inc. 2020-12-03	gayle@rfservicesinc.net Bentley, Gayle		

ETHNIC GROUP	COUNT
African American	12
Asian American	2
Native American	1
Hispanic/Latino	3
Pacific Island/American	0
Non Minority	70
Not Classified	0
Total Number of Vendors	88
Total Number of Contacts	120

PR_bid_email_list

FYI: Process Regarding Request for Proposals

Sec. 1-10-51. Request for proposals.

Request for proposals shall be handled in the same manner as the bid process as described above for solicitation and awarding of contracts for goods or services with the following exceptions:

(a) Only the names of the vendors making offers shall be disclosed at the proposal opening.

(b) Content of the proposals submitted by competing persons shall not be disclosed during the process of the negotiations.

(c) Proposals shall be open for public inspection only after the award is made.

(d) Proprietary or confidential information, marked as such in each proposal, shall not be disclosed without the written consent of the offeror.

(e) Discussions may be conducted with responsible persons submitting a proposal determined to have a reasonable chance of being selected for the award. These discussions may be held for the purpose of clarification to assure a full understanding of the solicitation requirement and responsiveness thereto.

(f) Revisions may be permitted after submissions and prior to award for the purpose of obtaining the best and final offers.

(g) In conducting discussions with the persons submitting the proposals, there shall be no disclosure of any information derived from the other persons submitting proposals.

Sec. 1-10-52. Sealed proposals.

(a) *Conditions for use.* The competitive sealed proposals method may be utilized when the Augusta, Georgia Administrator approves the written justification of the Procurement Director or using agency head that the sealed bid method is not in the best interest of Augusta, Georgia. Generally, this method may be used when competitive sealed bidding (involving the preparation of detailed and specific specifications) is either not practicable or not advantageous to Augusta, Georgia. Augusta, Georgia is not restricted from using alternative procurement methods for obtaining the best value on any procurement, such as Construction Management at Risk, Design/Build, etc.

(b) *Request for proposals.* Competitive sealed proposals shall be solicited through a request for proposals (RFP).

(c) *Public notice.* Adequate public notice of the request for proposals shall be given in the same manner as provided in section 1-10- 50(c)(Public Notice and Bidder's List); provided the normal period of time between notice and receipt of proposals minimally shall be fifteen (15) calendar days.

(d) *Pre-proposal conference.* A pre-proposal conference may be scheduled at least five (5) days prior to the date set for receipt of proposals, and notice shall be handled in a manner similar to section 1-10-50(c)-Public Notice and Bidder's List. No information provided at such pre-proposal conference shall be binding upon Augusta, Georgia unless provided in writing to all offerors.

(e) *Receipt of proposals.* Proposals will be received at the time and place designated in the request for proposals, complete with bidder qualification and technical information. No late proposals shall be accepted. Price information shall be separated from the proposal in a sealed envelope and opened only after the proposals have been reviewed and ranked.

The names of the offerors will be identified at the proposal acceptance; however, no proposal will be handled so as to permit disclosure of the detailed contents of the response until after award of contract. A record of all responses shall be prepared and maintained for the files and audit purposes.

(f) *Public inspection.* The responses will be open for public inspection only after contract award. Proprietary or confidential information marked as such in each proposal will not be disclosed without written consent of the offeror.

(g) *Evaluation and selection.* The request for proposals shall state the relative importance of price and other evaluation factors that will be used in the context of proposal evaluation and contract award. (Pricing proposals will not be opened until the proposals have been reviewed and ranked). Such evaluation factors may include, but not be limited to:

(1) The ability, capacity, and skill of the offeror to perform the contract or provide the services required;

(2) The capability of the offeror to perform the contract or provide the service promptly or within the time specified, without delay or interference;

(3) The character, integrity, reputation, judgment, experience, and efficiency of the offeror;

(4) The quality of performance on previous contracts;

(5) The previous and existing compliance by the offeror with laws and

ordinances relating to the contract or services;

(6) The sufficiency of the financial resources of the offeror relating to his ability to perform the contract;

(7) The quality, availability, and adaptability of the supplies or services to the particular use required; and

(8) Price.

(h) *Selection committee.* A selection committee, minimally consisting of representatives of the procurement office, the using agency, and the Administrator's office or his designee shall convene for the purpose of evaluating the proposals.

(i) *Preliminary negotiations.* Discussions with the offerors and technical revisions to the proposals may occur. Discussions may be conducted with the responsible offerors who submit proposals for the purpose of clarification and to assure full understanding of, and conformance to, the solicitation requirements. Offerors shall be accorded fair and equal treatment with respect to any opportunity for discussions and revision of proposals and such revisions may be permitted after submission and prior to award for the purpose of obtaining best and final offers. In conducting discussions, there shall be no disclosure of information derived from proposals submitted by competing offerors.

(j) From the date proposals are received by the Procurement Director through the date of contract award, no offeror shall make any substitutions, deletions, additions or other changes in the configuration or structure of the offeror's teams or members of the offeror's team.

(k) *Final negotiations and letting the contract.* The Committee shall rank the technical proposals, open and consider the pricing proposals submitted by each offeror. Award shall be made or recommended for award through the Augusta, Georgia Administrator, to the most responsible and responsive offeror whose proposal is determined to be the most advantageous to Augusta, Georgia, taking into consideration price and the evaluation factors set forth in the request for proposals. No other factors or criteria shall be used in the evaluation. The contract file shall contain a written report of the basis on which the award is made/recommended. The contract shall be awarded or let in accordance with the procedures set forth in this Section and the other applicable sections of this chapter.

Finance Committee Meeting
4/27/2021 1:15 PM
RFP 21-121 New GPS Tracking Service Vendor

Department:	Finance-Risk Management
Presenter:	Andy Oates
Caption:	Request approval to continue GPS tracking of city fleet vehicles with UniteGPS (RFP 21-121).
Background:	The Vehicle Oversight Program and purchase of the initial GPS tracking units via GPS North America (SkyBitz) was approved by the Commission in November 2008. Currently 462 city vehicles (approximately 85% of non-public safety vehicles) are equipped and monitored. The current contract with SkyBitz has expired and they no longer offers tracking of fleet vehicles. An RFP for a new service provider was issued through Procurement.
Analysis:	Entering our 13th year of GPS monitoring. The GPS units were intended to modify the driving behavior of our workforce, reduce the cost of fuel due to extending engine idling, and ensure vehicles were being used properly in accordance with established policies. Departments have assigned vehicle managers who are responsible for reviewing monthly GPS reports and receiving GPS alerts for driving violations. This tool has given managers the ability to enhance safety, financial savings and proficiency within their departments. 12 vendors responded to the RFP issued by Procurement with 6 vendors being non-compliant. The evaluation committee met to evaluate the 6 compliant vendors. Unite GPS received the highest score and the department entered into contract negotiations with the vendor. Proposed service provider (UniteGPS) provides plug and play devices that greatly reduces the time needed for installation and maintenance. Due to advancement in GPS technology, UniteGPS offers expanded monitoring capabilities with savings of $3,614.06 monthly ($43,368.72 annually) compared to the previous service provider. These savings could be utilized to offset costs of expanding GPS monitoring to the remaining 15% of fleet.

Financial Impact:	For the 462 vehicles currently impacted, one-time cost for purchase of new/updated technology is $50,358. Monthly service fee is $7,355.04 or $88,260.48 annually. To expand the program to the remaining fleet (approximately 85 vehicles) the one-time costs is $9,156 and the additional monthly cost is $1337.28 or $16,047.36 annually. This action still yields annual savings of $27,321 for annual monitoring cost.
Alternatives:	Do not approve the request and remove the GPS units from service.
Recommendation:	Approve the continuation of GPS monitoring with expansion of program to remaining eligible vehicles with the recommended vendor, UniteGPS.
Funds are Available in the Following Accounts:	611-01-5211 Risk Management General Insurance Fund Account

REVIEWED AND APPROVED BY:

Finance
Procurement
Law
Administrator
Clerk of Commission